



February 2014: NSBO closes a development capital fundraise for Quai Administration Services

NSBO has advised Quai Administration Services on a final development capital funding round. All of the funds were provided by Calculus Capital.

Quai Administration Services offer an integrated, simplified administration platform to savings and investment providers. Clients include leading Wealth Managers and life insurance companies.

Calculus Capital specialise in creating and managing tax efficient private equity funds.

NSBO is an investment bank with offices in London and Beijing, active in specialist broking, research, fund raising and M&A.

Laurie Pinto, Joint CEO of NSBO, commented: 'We are delighted to be involved with raising funds for Quai, a business that is uniquely positioned in the technology and financial services sectors to achieve high levels of growth in revenue and profits over the next few years.'

Tony Webb, MD of Quai commented 'The NSBO team understood our requirements immediately and were highly effective in presenting our business in the best way to the right investors. NSBO's insight into technology and financial services and its institutional investor network were key to the success of this transaction.

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